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AIF Programs:

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All photographs in this report, except for pages 22 & 23, are courtesy Prashant Panjiar for AIF
Dear Friends

Looking back on 2018-19, we’re moved by the resilience and resourcefulness of the people AIF works with – not only the people we serve, but also our diverse network of partners and supporters.

To tell the story of AIF in 2018-19, this report shares six stories about girls and boys, women and men, whose lives, and the lives of people in their families and communities, were transformed for the better in ways that can’t be measured completely in a spreadsheet or a summary report. An extraordinary example of how small change (literally and figuratively) can fundamentally alter a society. AIF’s work on improving education, health and livelihoods outcomes has benefited more than one million people this year!

It means our programs work concertedly, giving people opportunities to fulfill their personal potential and to reinvest in their families and communities. Poverty is multi-dimensional in nature and so is AIF’s approach to alleviating it. It’s based on a simple but powerful idea that helping someone improve one area of her life will reinforce positive effect on other areas of her life and the lives of those near her. Our strategy is to learn from these individual impact stories and inform policies and practices that impact people’s lives at large.

Of course, it’s impossible to talk about interconnectedness and interdependence without acknowledging our partners. We are only as strong as the partners and donors who support us. Simply put, we would not have been able to reach more than one million people without your generosity and commitment. Thank you for helping people in some of India’s poorest and most underserved communities.

As a global community we have made real progress in the fight against poverty in India — halving it in just the past 30 years. All of our work directly contributes to India’s achievement of SDG goals and we’re proud of that. We are also proud that our unflinching commitment to transparency, accountability, financial integrity, and highest standards of governance has been recognized and earned us the top rating by Charity Navigator. As we approach our 20th anniversary, we feel confident that with your support, we will continue to act boldly to replicate our successes and transform the lives of millions more.

Thank you.

Lata Krishnan
AIF Co Chair

Harit Talwar
AIF Co Chair

Nishant Pandey
AIF CEO

Mathew Joseph
Country Director
Anjum is 11 years old and goes to the Government Lower Primary School in Shirahatti, Karnataka. The school sometimes conducts combined sessions for students across classes, due to insufficient classrooms in the building. Anjum’s father is a woodcutter and her mother, a housewife. As the eldest child, Anjum feels responsible for her younger siblings and she takes her studies very seriously.

A year ago, AIF’s Digital Equalizer program introduced the use of preloaded English phonetic content on digital devices and TLMs that would encourage children into speaking English self-assuredly. Today, Anjum looks like a confident young child who shows no hesitation in reading and speaking English. Her teacher Rafiya says, “Students in my class were struggling to get the phonetics right. They are very fascinated with the tablets provided by Digital Equalizer and have begun to speak in English confidently. I have observed improvement in my English class.”

Students, teachers, and parents are eager to move away from rote learning – the “chalk & talk” method where students are expected to memorize and regurgitate. By using a blended learning model, Digital Equalizer complements content delivered in classrooms by teachers resulting in increased student engagement. Students also learn the digital skills they will need later in life. Most importantly, the program recognizes the role of the teacher as an agent of change, and empowers teachers to be more effective while motivating and inspiring students to continue their education. At the core of the program lies the principle that technology is not a replacement for teachers, rather it is a solution that enhances the work of educators, resulting in high-quality teaching and collaborative learning in the classroom.

Students who attend Digital Equalizer schools demonstrate improved learning outcomes in STEM as well as core subjects. In 2018-19, an external study of Digital Equalizer schools found a 13% increase in the learning outcomes of math, science and social studies. 96% of the teachers were using technology in their classes, and there was a 30% reduction in absenteeism.

Digital Equalizer transforms teaching and learning into a dynamic process that engages with students and teachers alike. To ensure that Digital Equalizer’s benefits reach as many schools, teachers and students as possible, AIF partners with state governments to scale and sustain the work and providing technology as a means to an educational culture of engaged learning and innovation.
Sonalkumari Munnabhai Vasava prefers to be called Sonalben. She is in Grade 6 at the Pardi-Kande School on the outskirts of Surat, Gujarat. Her parents are farm laborers and Sonal is a first-generation school-goer. She diligently attends the Learning Enrichment Program (LEP) conducted at AIF’s Learning Resource Center (LRC) where regular classes are conducted, outside of school hours, to close the gap in learning deficits.

Since 2003, AIF has provided 514,871 migrant children with access to quality education for an otherwise neglected population through its Learning and Migration Program (LAMP). Addressing fundamental learning deficits in early education, LAMP provides a comprehensive suite of educational interventions that together create a full spectrum of quality education opportunities.

Often, children starting LAMP's classes have never experienced consistent learning and the adjustment period can be quite challenging. LAMP’s Learning Enrichment Program (LEP) provides the tools and curriculum children need to learn basic skills like reading, writing and arithmetic, and also helps them to build new skills such as problem solving and critical thinking. Children, who otherwise, could not cope with regular academic curriculum, show significant improvement in performance after attending the LEP classes.

Sonalben enrolled last year in LEP classes near her school. When she joined, she would struggle at simple arithmetic. With LEP support, Sonalben began to improve her numeracy skills and no longer feels intimidated with math problems. “Attending the LRC is great fun,” says Sonalben, adding, “we get worksheets which help us to understand concepts that the school teacher has covered.” At school, her teachers have observed a positive change in her class participation. Sonalben is delighted at the encouragement from her teachers. “I want to become a teacher and pass on the benefits from LAMP classes to more children”, she says.

While LAMP’s focus has created a meaningful impact for migrant children and their communities, children living in remote areas of India lack similar access. A significant area of LAMP’s recent focus has been on advocating for all children by raising awareness and promoting discussion over the Right to Education Act, thus ensuring that parents, teachers, government officials, and community leaders are equipped with the knowledge to support and can take charge of their children’s education. Part of LAMP’s outreach involves informing village councils and training community members to improve school management building trust between community leaders and parents, establishing a way for parents to realize their aspiration of education for their children.

LEARNING AND MIGRATION PROGRAM

514,871 CHILDREN IMPACTED BY QUALITY EDUCATION OPPORTUNITIES

63,337 COMMUNITY MEMBERS TRAINED

2,003 VILLAGES IMPACTED BY MIGRATION

13 STATES

THE LRC HAS STORYBOOKS THAT I LOVE TO READ. EARLIER, I WOULD FEEL SHY TO HOLD A BOOK IN MY HAND BECAUSE I COULD NOT READ VERY WELL, BUT NOW I CAN READ AND WRITE FLUENTLY.”
Resham Rajkumar from Mundet village in Haridwar, Uttarakhand, was pregnant for the fourth time. She learned only well into her third trimester through an ultrasound scan that she was carrying twins, and feared the worst since she was not at all prepared for it. On the home front, a weak financial situation meant that she would, in all likelihood, only be able to have a home delivery or at the most, the least expensive institutional delivery. The twins were born a month premature. Weighing under a kilogram each, Resham was fast losing hope of their survival. “I was seized with anxiety and nervousness when they were born”, she says.

When AIF’s Maternal and Newborn Survival Initiative (MANSI) team learned about the delivery of premature twin babies through Poonam Didi, the community health worker (ASHA worker) in the area, they rushed across a low-cost warm-box to provide warmth to the low birth-weight twins. So delighted was Resham that she named her daughter Mansi, and her son Manav. “The ASHA, Poonam Didi, taught me how to extract breast-milk and spoon-feed my babies with breast-milk. I was afraid they would not survive. Poonam Didi also brought a warm-box, in which my babies get the right warmth and sleep. Mansi and Manav now weigh 2.5 kgs each.”, says Resham.

A significant low-cost innovation, MANSI’s warm-box provides steady warmth and light for babies born prematurely and in critical condition. MANSI is saving the lives of mothers and babies in remote areas of India though a set of low-cost essential interventions that prevent maternal and newborn deaths, from routine antenatal care (ANC) and clean delivery to exclusive breastfeeding. MANSI successfully delivers this through a public-private partnership model that is focused on the training and capacity building of ASHAs.

In remote and rural parts of Uttarakhand, access for emergency care in rural areas is a challenge. Long distances and poor road conditions make it difficult for villagers to travel to government health centers, thereby limiting their access to care. ASHA workers are part of a larger change occurring in India to improve maternal and newborn health. In many parts of India, Poonam and community health workers like her, are often the first and only link that women and children have to basic healthcare. MANSI is leading a determined effort to train and support thousands of ASHAs to catapult India’s healthcare agenda to success.
23 year-old Madan Kumar, born deaf, attended a mainstream school till Grade 10. Raised by a single mother whose livelihood depended on her earnings as a farm-worker, Madan constantly worried about his job prospects. He travelled to Bangalore, from his village Chikkabalapura, which is around 100 kms away, and enrolled in AIF’s skilling program, where he learned ITeS, computers, spoken English and soft skills. On completion of his training, he was interviewed and recruited by Reliance Retail as a Junior Associate. He says, “I used to ask my mom for money and never felt good about that. This job gives me dignity and independence. I’m thrilled I got this job. The skills I learned through ABLE’s training are invaluable and will stay with me for life.”

People with disabilities (PwDs) are subject to multiple deprivations. They are more likely to be out of school. They have much lower employment rates, and the gap is growing. They are subject to strong social stigma within the community, and it gets internalized. In India, there are around 27 million PwDs. Decent work is the best path to self-advancement of PwDs, it underpins the stability of communities and families. And skills are pivotal to decent work strategies.

AIF’s Ability Based Livelihood Empowerment program (ABLE) is building solid bridges between the world of work and skills training providers specializing in PwDs in order to match skills provision to the needs of enterprises. ABLE also leads sustained dialogue between employers, trainers, government institutions, and employment services in an advocacy effort to promote inclusivity at the workplace, thereby opening more job opportunities for PwDs.

This year, ABLE introduced self-defense training for women with disabilities, empowering them to feel a little more independent so that they won’t feel restricted in the places they go, the people they can meet or even the activities and events they can take part in. There are no government statistics on the numbers and types of crimes against the disabled, but specialists on disability issues present studies that point to a profoundly disturbing trend: disabled people apparently comprise the highest-risk group as victims of violent crime.

The ABLE program is guided by the belief that it is one’s ability, not disability, that defines any individual. Madan Kumar now looks forward to furthering his education with the salary he earns. And his mother no longer worries about her son’s future.

“...I used to ask my mom for money and never felt good about that. This job gives me dignity and independence. I’m thrilled I got this job. The training through ABLE is invaluable and will stay with me for life.”
Babita Rana from Hadiyana village in Tehri Garhwal district of Uttarakhand dreamed of a college education and a job in the city. She lost her father when she was 15 years old, and without the head of the family, they hit upon hard times. The nearest town that had a college was 50 kms away, and after completing high school, Babita made the long commute to college for two years before she was forced to drop out. Long distances, poor connectivity of public transport, and a difficult mountainous terrain made it difficult for youth like Babita to further their education and find decent jobs.

Babita learned of AIF’s Market Aligned Skills Training (MAST) program through a community mobilization activity. Though not closer to her home than the college, it assured her of skills that would lead to an income for herself and her family. “I learned to create attractive utility products from recycled denim, along with other skills. I plan to return to my village and share these skills with other youth, so that they are self-sufficient too. Thanks to AIF’s MAST program, we don’t need to travel long distances anymore. With these skills, we can earn an income wherever we are.” says Babita.

AIF’s MAST program provides underprivileged youth with skills training and access to formal employment opportunities to help India seize the opportunity for inclusive growth. Having trained more than 122,000 young people for more than a decade, AIF has begun expanding and extending its MAST model into remote rural areas, where youth are trained in skills that will empower them to be self-starters in income earnings.

India’s unique demographic characteristics demands that customized solutions be devised—to ensure that skills development systems deliver both the quantity and the quality of training needed. Soon, India will be home to the largest demographic of working age like Babita, which if leveraged properly, has the potential to transform the country into an economic power. Faster, more inclusive and sustainable growth can only be made possible by a highly skilled workforce. Skills development is more critical than ever.

The MAST program gives hope to people like Babita Rana, helping them to build their foundation skills and gain important workplace skills for a successful transition from school to work. Soon to be home to one-fifth of the world’s working age population, India’s path to becoming a high-performance nation is certainly going to be shaped by its ability, at scale, to impart market-relevant skills to its youth and MAST is helping to close the gap.

“I LEARNED TO CREATE ATTRACTIVE UTILITY PRODUCTS FROM RECYCLED DENIM, ALONG WITH OTHER SKILLS. I PLAN TO RETURN TO MY VILLAGE AND SHARE THESE SKILLS WITH OTHER YOUTH, SO THAT THEY ARE SELF-SUFFICIENT TOO. THANKS TO AIF’S MAST PROGRAM, WE DON’T NEED TO TRAVEL LONG DISTANCES ANYMORE. WITH THESE SKILLS, WE CAN EARN AN INCOME WHEREVER WE ARE.”
Connor Justin Staggs is one of twenty youth who secured a place in the 2018-19 cohort of AIF Clinton Fellows. At the heart of the AIF Clinton Fellowship program is a simple, bold idea: to identify, assign projects, sustain, and connect the next generation of emerging young leaders who are keen to serve the marginalized and under-resourced geographies in India. Every year, youth from India and the US form the cohort, made up of diverse, passionate individuals who, through their own experiences and values, have demonstrated a desire to be involved in projects for social change. AIF supports their project work over a period of ten months through meet-ups, workshops, mentorship, educational tours and exposure visits, thereby enriching the fellowship experience.

Originally from Birmingham, Alabama, 23 year-old Connor chose to serve 10 months with the AIF Clinton Fellowship program in India, after his Bachelor’s in Politics from Princeton University. “The AIF Clinton Fellowship gave me exposure to grassroots aspects of policies, and areas of interest that I didn’t know of before. I was looking for a project that would be research-oriented and found a perfect match in my host organization”, he says.

Connor, armed with some knowledge of Urdu and Hindi, spent a large part of his service fellowship documenting the impacts of his host organization’s citizen-journalists known as community correspondents. Of the project work he accomplished, he says, “Over the course of the Fellowship, I created six comprehensive impact reports on issues ranging from water and education to human trafficking. The second part of my project involved advocacy-driven research for my host organization’s thematic campaigns. Third, I managed content sharing partnerships with external organizations.”

Describing the Fellowship, Connor’s project supervisor Radhika was clear about measurable outcomes from the start. “My experience with the AIF Clinton Fellowship is excellent. AIF guarantees that the Fellow comes with a skill set, and the whole placement process is vetted and verified. Connor’s work is amazing, he is meticulous at data mapping and research, going even a step further to make it readable to a wider audience.”, she says.

The AIF Clinton Fellowship provides a framework for collaboration to talented young professionals from America and India to work with select non-governmental organizations (NGOs) in India for a period of ten months. Building the next generation of leaders committed to lasting change for underprivileged communities across India, the AIF Clinton Fellowship program strengthens the civil society sector with replicable and scalable solutions in the field of education, livelihoods and public health.
*KEY*
ABLE = Ability Based Livelihood Empowerment
CFP = William J. Clinton Fellowship for Service in India
DE = Digital Equalizer
LAMP = Learning and Migration Program
MAST = Market Aligned Skills Training
MANSI = Maternal and Newborn Survival Initiative
RS = Rickshaw Sangh

1. Andhra Pradesh = ABLE, MANSI
2. Bihar = LAMP, CFP
3. Chhattisgarh = LAMP, CFP
4. Delhi = ABLE, CFP, DE, MAST
5. Goa = CFP
6. Gujarat = CFP, DE, LAMP, MAST
7. Haryana = ABLE, DE, MAST, LAMP
8. Himachal Pradesh = CFP
9. Jammu & Kashmir = CFP
10. Jharkhand = ABLE, CFP, MANSI
11. Kerala = MAST
12. Karnataka = ABLE, CFP, DE, MAST
13. Madhya Pradesh = LAMP
14. Maharashtra = ABLE, DE, MAST
15. Odisha = DE, LAMP, MANSI
16. Punjab = DE, MAST
17. Rajasthan = CFP, DE, LAMP
18. Tamil Nadu = CFP, DE, MAST
19. Telangana = CFP, DE, MAST, ABLE
20. Uttarakhand = CFP, DE, MANSI, MAST
21. Uttar Pradesh = CFP, LAMP, MAST, ABLE, RS
22. West Bengal = ABLE, CFP, MAST, RS
ABILITY BASED LIVELIHOODS EMPOWERMENT (ABLE)
- Centum Foundation
- Cheshire Disability Trust
- Cheshire Homes India-Mumbai
- National Association for the Blind (India)
- NavaNavi Global Solutions Pvt Ltd
- Samarthanam Trust For The Disabled
- SNS Foundation
- Viklang Sahara Samiti Delhi
- Youth 4 Jobs Foundation

WILLIAM J. CLINTON FELLOWSHIP FOR SERVICE IN INDIA (CFP)
- Alaap People's Foundation
- Avani
- BEMPU Health
- Bhavsa Sansodhan Prakashan Kendra
- Broadleaf India
- Dream a Dream
- Fair Trade Forum-India
- Frontier Markets
- Jagori Rural Charitable Trust
- Kattaikkuttu Sangam
- Lokadrusti
- Nizamuddin Urban Renewal Program- Aga Khan Trust for Culture
- Prajwala Sangham
- Quest Alliance
- Samerth Charitable Trust
- Snow Leopard Conservancy India Trust (SLC-IT)
- Srijan Foundation
- Udyogini
- Video Volunteers

LEARNING AND MIGRATION PROGRAM (LAMP)
- Aga Khan Rural Support Program
- Cohesion Foundation Trust
- Lokmitra
- Prayas (Organisation for Sustainable Development)
- Social Action for Rural & Tribal In-Habituants of India (SARTHI)
- Samerth Charitable Trust
- Shikshanand Samaj Kalyan Kendra
- St. Xavier's Non-Formal Education Society
- Swapath Trust
- Unnati- Organization for Development Education
- Swaddee Shikshan Vikas Sanstha
- Lokadrusti
- Nidan

MARKET ALIGNED SKILL TRAINING (MAST)
- Anudip Foundation for Social Welfare
- Bharatiya Micro Credit (BMC)
- CAP Foundation
- EduBridge Learning Pvt Ltd
- Kerala State Poverty Eradication Mission - Kudumbashree
- Medha Learning Foundation
- Mount Valley Development Association (MVDA)
- Rural Education and Action for Liberation (REAL)
- SAATH Charitable Trust
- SNS Foundation
- Sparsha Trust
- Garware Institute of Career Education & Development, University of Mumbai

MATERNAL AND NEWBORN SURVIVAL INITIATIVE (MANSI)
- Anchal Charitable Trust
- Gram Utthan Samiti
- Government of Odisha
- Government of Jharkhand
- Government of Uttarakhand
- Integrated Tribal Development Agency, Paderu, Government of Andhra Pradesh
- Society for Education, Action and Research in Community Health (SEARCH)
- Srujana Welfare Association, Andhra Pradesh
- Tata Steel Rural Development Society
- Village Development Society

DIGITAL EQUALIZER (DE)
- Government of Delhi
- Government of Gujarat
- Government of Haryana
- Government of Karnataka
- Government of Maharashtra
- Government of Odisha
- Government of Rajasthan
- Government of Uttarakhand
- Government of Telangana
- Government of Tamil Nadu

RICKSHAW SANGH (RS)
- Bharatiya Micro Credit (BMC)
- Sahara Utsarga Welfare Society (SUWS)
The New England Chapter held its 13th Annual Gala on March 23, 2019 at the Renaissance Boston Waterfront Hotel. The Gala honored veteran biopharmaceutical and healthcare leader Brian J. G. Pereira. Celebrating 10 years of AIF’s Maternal and Newborn Survival Initiative (MANSI), the gala attracted 430 guests and raised over $1 million to support AIF’s work in India.

New England Circle of Hope members funded $25K to pilot an ABLE program initiative called RAISEWISE. This yearlong project helps and supports 100 women with disability in Bangalore, empowering them in self defense techniques, life skills, counseling, awareness on sexual and reproductive health and financial literacy.

*OUTREACH AND ENGAGEMENT*  
**UNITED STATES**

These are the gala chairs. From left to right: Rohit Vishnoi, Traci Fuller, Ashish and Vansha Kaura, Hilika and Abhinav Anand

New England Circle of Hope members funded $25K to pilot an ABLE program initiative called RAISEWISE. This yearlong project helps and supports 100 women with disability in Bangalore, empowering them in self defense techniques, life skills, counseling, awareness on sexual and reproductive health and financial literacy.

*OUTREACH AND ENGAGEMENT*  
**INDIA**

“2017-18 AIF Clinton Fellowship Yearbook” launched by Mark A. White Mission Director, USAID-India (3rd from left), Nishant Pandey CEO, AIF (2nd from left), Mathew Joseph Country Director, AIF (1st from left) along with AIF Clinton Fellows 2017-18 on June 29, 2018 in Delhi.

Saurav Ganguly, former captain of the Indian national cricket team, and brand ambassador for Swachh Bharat Abhiyan, visited a Digital Equalizer school to get a hands-on understanding of the Mission Recycling project.

Professor Shareha Sinha, Padma Shri and former Chairperson of the National Commission for Protection of Child Rights (NCPCR) delivers the keynote speech at the National Consultation on Education of Migrant Children in New Delhi.

Robotic lab for government-school students in Madurai, a first for AIF, inaugurated by Madurai Corporation Commissioner, Dr. Aneesh Shekar IAS. AIF’s Digital Equalizer program aims to replicate this model across other states in India.

Mathew Joseph, Country Director, AIF receiving Best Public Health Initiative Award at the India Health & Wellness Summit (IHW) 2018 for AIF’s Maternal and Newborn Survival Initiative (MANSI) program.

Shri Giriraj Singh, MoS, MSME, Government of India felicitating 120 women on completion of their entrepreneurship training under AIF’s MAST program.
### STATEMENT OF FINANCIAL POSITION
as of March 31, 2019

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>1,888,475</td>
<td>1,324,996</td>
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<tr>
<td>Investments</td>
<td>4,879,932</td>
<td>4,585,304</td>
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<tr>
<td>Unconditional Promises to Give</td>
<td>1,908,885</td>
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<tr>
<td>Prepaid and Other Assets</td>
<td>424,862</td>
<td>195,095</td>
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<tr>
<td>Property and Equipment (net)</td>
<td>17,674</td>
<td>18,577</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>9,119,828</td>
<td>8,014,403</td>
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<tr>
<td><strong>LIABILITIES &amp; NET ASSETS</strong></td>
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<tr>
<td>Accounts &amp; Other Payable</td>
<td>1,072,272</td>
<td>1,018,350</td>
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<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
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<td>1,018,350</td>
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<tr>
<td><strong>NET ASSETS</strong></td>
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<tr>
<td>Without Donor Restriction</td>
<td>3,455,876</td>
<td>1,747,972</td>
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<tr>
<td>With Donor Restriction</td>
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<tr>
<td>Time and Purpose Restriction</td>
<td>3,991,680</td>
<td>4,648,081</td>
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<tr>
<td>Perpetual in Nature</td>
<td>600,000</td>
<td>600,000</td>
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<tr>
<td>Total with Donor Restriction</td>
<td>4,591,680</td>
<td>5,248,081</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>8,047,556</td>
<td>6,996,053</td>
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<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td>9,119,828</td>
<td>8,014,403</td>
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### STATEMENT OF ACTIVITIES
for the year ending March 31, 2019

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUPPORT &amp; REVENUE</strong></td>
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<td></td>
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<tr>
<td>Contributions &amp; Grants</td>
<td>2,442,644</td>
<td>2,463,600</td>
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<tr>
<td>Benefit Events Income (net)</td>
<td>4,220,905</td>
<td>5,340,960</td>
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<tr>
<td>Investment and Other Income</td>
<td>219,521</td>
<td>326,418</td>
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<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td>6,883,070</td>
<td>8,130,978</td>
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<tr>
<td><strong>UTILIZATION</strong></td>
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<tr>
<td>Education</td>
<td>763,610</td>
<td>1,161,305</td>
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<tr>
<td>Livelihood</td>
<td>842,761</td>
<td>1,107,983</td>
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<tr>
<td>Public Health</td>
<td>962,515</td>
<td>875,294</td>
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<td>Digital Equalizer</td>
<td>756,656</td>
<td>1,300,050</td>
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<tr>
<td>Clinton Fellowship</td>
<td>829,146</td>
<td>943,307</td>
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<tr>
<td>Education, Awareness &amp; Engagement</td>
<td>509,787</td>
<td>650,632</td>
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<tr>
<td><strong>PROGRAM SERVICES - TOTAL</strong></td>
<td>4,664,475</td>
<td>6,038,571</td>
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<tr>
<td>Management and General</td>
<td>419,339</td>
<td>512,786</td>
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<td>Fundraising Expenses</td>
<td>747,753</td>
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<td><strong>TOTAL EXPENSES</strong></td>
<td>5,831,567</td>
<td>7,536,116</td>
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<td><strong>INCREASE (DECREASE) IN NET ASSETS</strong></td>
<td>1,051,503</td>
<td>594,862</td>
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### NINETEEN YEAR REVENUE AND EXPENSES
(AIF REVENUE & EXPENSES 2001-2013)
(AIF & AIFT COMBINED REVENUE & EXPENSES 2014-2019)

### SUPPORT & UTILIZATION TRENDS

FINANCIAL YEAR | REVENUE | EXPENSES |
---            | ---     | ---      |
2001          | 6,566,682 | 3,221,916 |
2002          | 4,906,374 | 3,393,706 |
2003          | 3,397,630 | 3,213,441 |
2004          | 5,653,276 | 5,403,197 |
2005          | 7,913,760 | 6,875,704 |
2006-2007     | 10,029,646| 10,168,280|
2007-2008     | 9,251,271 | 9,782,873 |
2008-2009     | 9,584,062 | 8,675,947 |
2009-2010     | 7,963,333 | 8,376,686 |
2010-2011     | 7,364,056 | 7,140,853 |
2011-2012     | 7,123,923 | 7,176,917 |
2012-2013     | 7,032,832 | 7,022,358 |
2013-2014     | 6,246,216 | 6,149,698 |
2014-2015     | 8,115,120 | 6,731,687 |
2015-2016     | 8,672,622 | 7,485,187 |
2016-2017     | 7,789,852 | 9,367,660 |
2017-2018     | 10,894,678| 10,256,260|
2018-2019     | 8,699,251 | 8,083,102 |

**The combined revenue for AIF in the US and AIF Trust (AIFT) in India was $ 8.6MM.**

**The break up between AIF and AIFT was as follows:**

- **AIF:** $6.8MM
- **AIFT:** $1.8MM
- **Total:** $8.6MM
STATEMENT OF FINANCIAL POSITION
APRIL 1, 2018 - MARCH 31, 2019

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>FY 2018-19</th>
<th>FY 2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FCRA</td>
<td>INDIAN</td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>29,295,475</td>
<td>20,446,518</td>
</tr>
<tr>
<td>Investments</td>
<td>20,000,000</td>
<td>63,046,072</td>
</tr>
<tr>
<td>Prepaid Expenses &amp; Other Assets</td>
<td>6,920,192</td>
<td>5,718,793</td>
</tr>
<tr>
<td>Property &amp; Equipments (net)</td>
<td>1,527,675</td>
<td>174,423</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>57,743,342</td>
<td>89,385,806</td>
</tr>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>4,247,160</td>
<td>1,631,742</td>
</tr>
<tr>
<td>Other Payables</td>
<td>12,617,297</td>
<td>3,403,519</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>16,864,457</td>
<td>5,035,261</td>
</tr>
<tr>
<td><strong>UNRESTRICTED FUNDS</strong></td>
<td>31,851,199</td>
<td>31,851,199</td>
</tr>
<tr>
<td><strong>TEMPORARILY RESTRICTED</strong></td>
<td>40,878,885</td>
<td>38,493,789</td>
</tr>
<tr>
<td><strong>PERMANENTLY RESTRICTED</strong></td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>57,743,342</td>
<td>89,385,806</td>
</tr>
</tbody>
</table>

**SUPPORT & REVENUE**

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>FY 2018-19</th>
<th>FY 2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FCRA</td>
<td>INDIAN</td>
</tr>
<tr>
<td>Contribution and Grants</td>
<td>219,676,478</td>
<td>83,109,570</td>
</tr>
<tr>
<td>Benefit Events Income (net)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment and Other Income</td>
<td></td>
<td>7,282,538</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td>224,830,928</td>
<td>90,392,108</td>
</tr>
</tbody>
</table>

**PROGRAM EXPENSES**

<table>
<thead>
<tr>
<th>PARTICULARS</th>
<th>FY 2018-19</th>
<th>FY 2017-18</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Education</td>
<td>21,214,163</td>
<td>6,155,060</td>
</tr>
<tr>
<td>2. Livelihood</td>
<td>38,111,634</td>
<td>8,416,942</td>
</tr>
<tr>
<td>3. Public Health</td>
<td>46,970,659</td>
<td>4,751,433</td>
</tr>
<tr>
<td>4. Digital Equalizer</td>
<td>92,841,385</td>
<td>131,522,489</td>
</tr>
<tr>
<td>5. Clinton Fellowship</td>
<td>13,652,253</td>
<td>14,694,838</td>
</tr>
<tr>
<td>6. Communication, Awareness</td>
<td></td>
<td>14,694,838</td>
</tr>
<tr>
<td>&amp; Engagement</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM EXPENSES</strong></td>
<td>227,484,932</td>
<td>305,560,875</td>
</tr>
</tbody>
</table>

**FINANCIALS**

<table>
<thead>
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<tbody>
<tr>
<td></td>
<td>FCRA</td>
<td>INDIAN</td>
</tr>
<tr>
<td><strong>5 YEAR REVENUE &amp; UTILIZATION OF FUNDS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>INCOME</strong></td>
<td>450,000,000</td>
<td>400,000,000</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td>350,000,000</td>
<td>300,000,000</td>
</tr>
<tr>
<td><strong>NET INCOME</strong></td>
<td>100,000,000</td>
<td>100,000,000</td>
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**STATEMENT OF ACTIVITIES**

APRIL 1, 2018 - MARCH 31, 2019

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<td><strong>SUPPORT &amp; REVENUE</strong></td>
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<tr>
<td>Contribution and Grants</td>
<td>219,676,478</td>
<td>83,109,570</td>
</tr>
<tr>
<td>Benefit Events Income (net)</td>
<td>48,572,780</td>
<td>3,398,001</td>
</tr>
<tr>
<td>Investment and Other Income</td>
<td>50,507,484</td>
<td>31,766,569</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td>224,830,928</td>
<td>90,392,108</td>
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**FINANCIALS**

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<tr>
<td></td>
<td>FCRA</td>
<td>INDIAN</td>
</tr>
<tr>
<td><strong>PROGRAM EXPENSES</strong></td>
<td>239,026,540</td>
<td>102,826,310</td>
</tr>
<tr>
<td>Management and General</td>
<td>26,954,677</td>
<td>26,954,677</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>3,286,286</td>
<td>3,286,286</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>276,972,931</td>
<td>387,112,561</td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>NET INCOME</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Ajay Banga, Chairman Emeritus (as of January 2019)  
President & Chief Executive Officer, MasterCard

Pradeep Kashyap, Director Emeritus (as of March 2019)  
Managing Director, Emerging Markets, Citi

Victor Menezes, Chairman Emeritus  
Retired Senior Vice Chairman, Cisco

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Founder, Nishith Desai Associates

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Managing Director of Human Resources,  
Royal Bank of Scotland International

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Founding Chairman, CX Advisors LLP

Shankar Venkateswaran  
Advisor, Corporate Sustainability and CSR

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Tasneem Chipyoo and Aleksander Franz  
Sanjiv and Kusum Das  
Nishith Desai  
S. Duraprasad  
Michael and Elizabeth Fasutelli  
Richard A. Friedman  
Rahul and Jasma Ghai  
Shiv and Tinnie Grewal  
Roger and Stephanie Hochschild  
Asish and Ritu Jain  
Deepak and Christina Kamra  
Jag Kapoor  

Farooq and Farida Kathwari  
Ashish and Varsha Kaura  
Somesh and Seema Khanna  
Santhana and Namita Krishnan  
Jonathan and Ann Marie Macrae  
Kumar Mahadeva and Simi Ahuja  
Kumar and Vijaya Malavalli  
Puneet and Nandini Manishramani  
Hari Moomthi  
George and Karen Oliver  
Dinesh and Ila Paliwal  
Pramod and Roshni Patel  
Bhikubhai and Pushpa Patel  
Sunil and Maya Patel  
Pradip and Shalini Patilath  
Brian and Sunita Pereira  
Adar Poonawalla  
Venkatesh Raghavendra and Arathi Kashipathi  
Arvind Raghunathan and Sribala Subramanian  
Sumit Rajpal and Deepali Desai  
Vivek Ranadive  
Masha and Rohan Sadjeh  
Julian and Ana Salisbury  
Jitendra and Sonia Saxena  
Harvey Schwartz  
Rupesh and Mona Shah  
Manu and Rika Shah  
Vivek and Vandana Sharma  
Atul and Parita Singla  
Sanjiv and Suniti Subhedar  
Ram Sundaram and Preethi Krishna  
Sharad and Mahinder Tak  
Riaz Taplin  
Raj and Padma Vattikuti  
Krishna Veeraraghavan and Sejal Shah  
Manjiri and Hasi Venkatachalam  
Rohit Vishnoi  
Romeshe and Kathy Wadhwani  
V. Prem and Nalini Watsa  

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Maya Ajmera  
Rahul Bose  
Marshall Bouton  
Lincoln Chen  
Deepak Chopra  
Gurcharan Das  
Sushmita Ghosh  
Madhur Jaffrey  
Pramit Jhaveri  
Bakul Joshi  
Kailash Joshi  
Pradeep Kashyap  
Tarun Khanna  
Neil Lachman  
Jacqueline Lundquist  
Vijay Mahajan  
Mira Nair  
Sanjay Nayar  
Deepak Parekh  
Priya Paul  
Carl Pope  
Kavita Ramdas  
Jerry Rao  
K. Srinath Reddy  
Sudhakar Shenoy  
Harjiv Singh  
Gloria Steinem  
Amb. Frank Wisner  

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Nick and Divya Bahl  
Bhawna Chawla  
Parameswar and Nirmala Garimella  
Maneesh K. Goyal  
Raj and Monica Goyle
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Andy Gupta and Deepa Acharya-Gupta
Mayur and Savera Gupta
Imtiaz and Farida Kathawalla
Vikram Mahidhar and Kunjan Anjaria
Shirish Nimgaonkar
Rick and Tanya Pal
Kailash and Mukta Purohit
Rahul and Anuradhnika Roy
Nitin Sacheti
Chirah H. Shah
Arvind and Neeta Singh
Ashok and Vibha Singh
Mani Venkataram and Vinita Subramani
Rajesh Swaminathan and Krisan Swaminathan
Shrayasi Tandon
Nainoor (Nick) and Sangita Thakore
Kapil and Shilpa Vadhera
US STAFF
Nishant Pandey
Chief Executive Officer, New York
Nandini Ansari
Senior Operations Manager, New York
Anee Brar
Deputy Director Development, California
Proshawn Chakravarty
Development Associate, New York
Bhawna S. Chawla
Deputy Director Development, California*
Shelby Crowell
Deputy Director - Events, New York
Kadambari S. Desai
Development Officer, New York*
Shraddha Dingee
Deputy Director Development, New York
Mugdha Gangopadhayay
Deputy Director Development, New York*
John Hayden
Staff Accountant, New York*
Bhupendra Jadav
Assistant Finance Controller, New York
Namrata Jha
Human Resources and Administrative Associate, New York
Sarah J. A. Koclar
Development Associate, Washington D.C*
Suchitra Krishna
Outreach and Events Associate, Boston
Katja Kurz
Program Officer, William J. Clinton Fellowship for Service in India, New York
Anthony L. Maselli
Staff Accountant, New York
Luz Pacheco
Outreach and Events Manager, California
Arnaz Patel
Human Resources and Administrative Associate, New York*
Joshua A. P. Patel
Manager Annual Giving, New York*
Preena Soni
Development Officer, California
Pratibha Sririnivas
Chief Financial Officer and Chief Operations Officer, New York
Mandy W. Wong
Database Manager, New York
INTERNS
Dana DiAnna (formerly Kozhakhmetova), New York (CFP)
Dhruv Maheshwari, New York
Logan Ragsdale, New York (CFP)
Shubham Tomar, New York
*Staff that left during the year
INDIA STAFF
Mathew Joseph
Country Director
Nafees Ahmed
Associate, Digital Equalizer, Telangana
Siddiq Ahmed
Associate, Digital Equalizer, Telangana
Aamir Ajaz
Program Manager - Rickshaw Sangh
V. Alexander
Regional Coordinator, Digital Equalizer, Tamil Nadu
Azhad Ali
Manager - Learning, Evaluation and Impact
Meenu Anand
HR Manager
Anika Badyal Basu
Director - Learning, Evaluation and Impact
Pratim Basu*
State Program Manager, Digital Equalizer, Punjab & Haryana
Renuka Bhagat
Program Associate-ABLE
Sudhakar R. Bhandari
Regional Coordinator - Digital Equalizer, Bangalore
Manoranjan Bhoi
Associate, Digital Equalizer, Odisha
Geeta Ram Chamoli
District Coordinator, Public Health, Pithoragarh
Lt. Sanyukta Chaturvedi, (Retd)
Director - Public Health
Dr. Amit Chatterjee, MBBS, MD, DHA, DHIM, MIPHA
Surgeon Commander (Retd)
Pratyush Das
Senior Program Manager- Digital Equalizer
Mrinalika Dhapola*
Operations Director - Digital Equalizer, Punjab & Haryana
Katrina Dikkers*
Director - William J. Clinton Fellowship for Service in India
Richa Dobhal*
District Coordinator - Public Health, Uttarkashi
Vineet Garg
Finance Manager
Ashwarya Durge*
Program Associate - Livelihoods
Esther Exah
Program Associate - William J. Clinton Fellowship for Service in India
Sona Grover
Program Officer
Akhil Betsy George
Project Officer, MAST, Livelihoods
Pratyush Das
Senior Program Manager- Digital Equalizer
Jockim Jacob
State Program Manager, Digital Equalizer, Karnataka
Rajvinder Kaur
Program Officer - William J. Clinton Fellowship for Service in India
A. Varun Kumar
Surgeon Commander (Retd)
Rahul Dhir
Program Coordinator
Shivaprakash Gupta
Manager - Learning, Evaluation and Impact
Manish Kumar
Program Manager - ABLE
Nilesh Kumar
Program Officer - Digital Equalizer
Niresh Kumar  
Director- Strategic Partnerships

Sunil Kumar  
Program Associate- Digital Equalizer

Asil Alam Mazumdar*  
Associate, Communications

Karishma Mendiratta  
Program Assistant - Public Health

Divya Murali  
Regional Coordinator, Digital Equalizer, Tamil Nadu

Bhopal Nath  
Accountant

Medini Nautiyal  
District Coordinator- Public Health, Haridwar

Rowena Kay Mascarenhas  
Director- Communications & Advocacy

Sajit Menon*  
Head of Programs

Srikrishna Paleru  
Program Manager- Public Health, Andhra Pradesh

Amol Parmar  
Program Assistant - LAMP

Sarmistha Pattanayak  
Project Manager, Digital Equalizer, Odisha

G. Srinivasa Rao  
MEL Assistant- Public Health, Andhra Pradesh

Ajay Rajpal  
Project Manager - Public Health M&E, Uttarakhand

Hanumant Rawat  
Senior Advisor, Livelihoods

Raj Rishi  
Senior Program Associate, Digital Equalizer, Haryana

Rohini Roy  
Program Officer, Digital Equalizer, Uttarakhand

Vinay Sanam  
State Program Manager-Digital Equalizer, Telangana

Bholanath Sangram  
Office Assistant

Anupam Sarkar  
Program Manager, Public Health

Arjun Sarkar  
Project Lead- Amazon, Bhangrola

Subrat Sarkar  
Zonal Head-North Zone, Digital Equalizer

Tapas Satpathy  
State Program Manager, LAMP

Samita Sachdeva  
Technical Officer

Robin Satyarthi  
Accountant

Biswanath Senapati*  
Accountant

Krishnendu Sengupta  
Manager, Strategic Partnerships

Sunit Seth  
Director, Finance & Administration

Sheryl Shankar  
Program Officer, Strategic Partnerships

Shama Shanmugam  
Administrative Officer

Gaurav Sharma*  
Accountant

Meenu Sharma  
Program Officer- ABLE

Shanker Dayal Sharma  
State Program Manager, Digital Equalizer, Gujarat

Shilpa Sharma  
HR Associate

Shivangi Sharma, PhD  
Associate, Strategic Partnerships

Akansha Singh  
Program Associate, Public Health

Jagdeep Singh  
Program Associate - MAST, Livelihoods

Gurvinder Singh  
Senior Manager, Finance

Anupam Sarkar  
Program Manager, Public Health

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Program Associate, Public Health

Jagdeep Singh  
Program Associate - MAST, Livelihoods

Gurvinder Singh  
Senior Manager, Finance

Varna Sri Raman*  
Director- Learning, Evaluation and Impact

Saranya Suresh*  
Program Associate, Digital Equalizer, Karnataka

Avinash Suryawanshi  
Program Manager, Digital Equalizer, Mumbai

Puneeth T.*  
State Program Manager, Digital Equalizer, Karnataka

Rakesh Verma  
MIS Officer

Vivek Wandhile  
Project Manager- LAMP Gujarat

Sarla Yadav*  
Finance Manager

*Staff that left during the year
SUPPORTERS

APRIL 1, 2018 - MARCH 31, 2019

Justin Hammond
Carolyn Harris
IronCore Sports Performance & Therapy
Jitu Ishwar
Kenneth Jackson
Meghan Jasani
Romal & Arminder Jassar
Asha Joshi
Sailaja Josyula
Dharan Kadlyala
Jatin Kakkar
Nandkishore Kalambi
Krishna Kandarpa
Suraj Kapur
Susie Kara
Vinay Karle
Rosie & Saroj Keswani
Uma & Ganesh Koundinya
Mahi Khan
Chaitan Khosla
Krishna Kandarpa Fund
Devashish Kumar
Meera & Vinod Lakhani
Jason Laky
Anil Lal
Prithvi Legha
Vikesh Mahendroo
Rohani Mahyera
Rajendra Majithia
Mahaivir Mani
Kembo Matungulu
Karl Maurey
Ann & Vinay Mehra
Madhuker Mehta
Merrill Lynch & Co., Inc.
Ailingon Mitra
Sameer Mittal
Vinay Mohta
Molly Morrison
Debra Moughamian
Vidhisha Mulani
Sumit Munjal
Nilesh Murali
Brinda Nair
Ravi Narayan
NetSAP - DC Foundation, Inc.
Madavi & Gaugarin Oliver
Sundararajan Padmanaban
Saul Pannell
Roshani Patel
Dilip Patel
Mahendra Patel
Raman Patel
Rajne Patel
James Peck
Mitali & Alok Prasad
Maya Randolph
Tessa Romanski

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APRIL 1, 2018 - MARCH 31, 2019

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Krishna Kandarpa
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Vinay Karle
Rosie & Saroj Keswani
Uma & Ganesh Koundinya
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Meera & Vinod Lakhani
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Mahendra Patel
Raman Patel
Rajne Patel
James Peck
Mitali & Alok Prasad
Maya Randolph
Tessa Romanski

INDIA SUPPORTERS

LEADERSHIP ($100K AND ABOVE)
DELL
Rural India Supporting Trust (RIST)
Amazon India Private Limited
Franklin Templeton Asset Management
American Express
AT&T Global Network Service Private Limited
Ashish Dhawan
BENEFACTORS ($50K - 99,999)
TATA Chemicals Society for Rural Development
Hero MotoCorp Limited
Extreme Networks
Akamai Technologies
PATRONS ($25K - 49,000)
Cognizant Foundation
EXL Service
Arrow Electronics
SHELL
Capgemini Technologies Services India Ltd
Nalanda Foundation
VISIONARIES ($10K-24,999)
ACC Cement
Jindal Stainless Limited
Hexaware Technologies
AkzoNobel India Private Limited
ONGC
PayPal
NIT Data
CHAMPIONS (1K-4,999)
Coimbatore Corporation
L&T
Goldman Sachs India (P) Ltd